

ANNEXURE-G

Form No. MGT- 9

Extract of Annual Return

(For the financial year ended on March 31, 2020)

Pursuant to Section 92 (3) of the Companies Act, 2013 and Rule 12(1) of the Companies (Management and Administration) Rules, 2014

| | , , | |
|---------|--|--|
| I- REG | ISTRATION & OTHER DETAILS | |
| 1 | CIN | L62200TG2008PLC061781 |
| 2 | Registration Date | 10.11.2008 |
| 3 | Name of the Company | TCI Express Limited |
| 4 | Category/Sub-category of the Company | Company Limited by Shares/ Indian Non- Government Company |
| 5 | Address of the Registered office and contact details | Flat No. 306 & 307, 1-8-271 to 273, 3 rd Floor, Ashoka Bhoopal Chambers, S.P. Road, Secunderabad- 500003 (Telangana) Tel.: +91 40-27840104 |
| 6 | Whether listed company | Yes |
| 7 | Name, Address and contact details of the Registrar & Transfer Agent, if any. | M/s. KFin Technologies Private Limited (Formerly known as 'Karvy Fintech Private Limited') Selenium Building, Tower-B, Plot No 31 & 32, Financial District, Nanakramguda, Serilingampally, Hyderabad, Rangareddi, Telangana-500032, India. Tel.: +91 40-67162222 |
| II- PRI | NCIPAL BUSINESS ACTIVITIES OF THE COMP | ANY |

All the business activities contributing 10% or more of the total turnover of the company shall be stated:

| S. No. | Name and Description of main Products/ Services | NIC Code of the Product /Service | % to total turnover of the Company |
|-----------|--|-------------------------------------|------------------------------------|
| I. | Cargo handling incidental to Land, Water & Air | 52241, 52242 and 52243 | 100% |
| | Transport | | |

III- PARTICULARS OF HOLDING, SUBSIDIARY & ASSOCIATE COMPANIES

| S. No. | Name & Address of the Company | GLN | Holding/ Subsidiary/ Associate | % of Shares held | Applicable Section |
|-----------|-------------------------------|-----|-----------------------------------|---------------------|-----------------------|
| | | | N.A | | |

IV- SHAREHOLDING PATTERN (Equity Share capital Break up as % to total Equity)

(i) Category wise shareholding

| Category | Category of | No. of Shar | es at the be | ginning of the | e year | No. of | year | % | | |
|----------|------------------|-------------|--------------|----------------|--------|------------|----------|------------|--------|----------|
| Code | Shareholders | Demat | Physical | Total | % of | Demat | Physical | Total | % of | Change |
| | | | | | total | | | | total | during |
| | | | | | shares | | | | shares | the year |
| (I) | (II) | (III) | (IV) | (V) | (VI) | (VII) | (VIII) | (IX) | (X) | (XI) |
| (A) | Promoter & | | | | | • | • | | | |
| | Promoter Group | | | | | | | | | |
| (1) | Indian | | | | | | | | | |
| (a) | Individual /HUF | 59,67,848 | - | 59,67,848 | 15.58 | 5,969,878 | - | 5,969,878 | 15.56 | (0.02) |
| (b) | Central | - | - | | - | - | - | | - | - |
| | Government/ | | | | | | | | | |
| | State | | | | | | | | | |
| | Government(s) | | | | | | | | | |
| (c) | Bodies Corporate | 17,200,677 | - | 17,200,677 | 44.90 | 17,206,605 | - | 17,206,605 | 44.86 | (0.04) |
| (d) | Financial | | - | | - | | - | | - | - |
| | Institutions / | | | | | | | | | |
| | Banks | | | | | | | | | |

| Category | Category of | No. of Shar | es at the be | ginning of the | year | No. of | Shares at t | he end of the | year | % |
|----------|--|-------------|--------------|----------------|-------------------------|------------|-------------|---------------|-------------------------|------------------------------|
| Code | Shareholders | Demat | Physical | Total | % of total shares | Demat | Physical | Total | % of total shares | Change during the year |
| (e) | Others - Firm | 2,487,497 | - | 2,487,497 | 6.49 | 2,487,497 | - | 2,487,497 | 6.49 | - |
| | Sub-Total A(1): | 2,56,56,022 | - | 2,56,56,022 | 66.97 | 25,663,980 | - | 25,663,980 | 66.91 | (0.06) |
| (2) | Foreign | | | | | | | | | |
| (a) | Individuals (NRIs/Foreign Individuals) | - | - | - | - | - | - | - | - | - |
| (b) | Bodies Corporate | - | _ | - | - | - | - | - | - | - |
| (c) | Institutions | - | _ | - | - | - | - | - | - | _ |
| (d) | Qualified Foreign Investor | - | - | - | - | - | - | - | - | - |
| (e) | Others | - | - | - | - | - | - | - | - | - |
| | Sub-Total A(2): | - | - | - | - | - | - | - | - | - |
| | Total A=A(1)+A(2) | 2,56,56,022 | - | 2,56,56,022 | 66.97 | 25,663,980 | - | 25,663,980 | 66.91 | (0.06) |
| (B) | Public Shareholding | | | | | | | | | |
| (1) | Institutions | | | | | | | | | |
| (a) | Mutual Funds / UTI | 11,93,511 | - | 11,93,511 | 3.12 | 25,65,674 | - | 25,65,674 | 6.69 | 3.57 |
| (b) | Financial Institutions / Banks | 4,655 | 9,041 | 13,696 | 0.03 | 8,192 | 9,041 | 17,233 | 0.05 | 0.02 |
| (c) | Central / State Government(s) | - | - | - | - | - | - | - | - | - |
| (d) | Venture Capital Funds | - | - | - | - | - | - | - | - | - |
| (e) | Insurance Companies | - | - | - | - | - | - | - | - | - |
| (f) | Foreign Institutional Investors | 2,941 | - | 2941 | 0.01 | 2,941 | - | 2,941 | 0.01 | - |
| (g) | Foreign Venture Capital Investors | - | - | - | - | - | - | - | - | - |
| (h) | Alternate Investment Funds | 5,85,072 | - | 5,85,072 | 1.53 | 5,88,085 | - | 5,88,085 | 1.53 | 0.00 |
| (i) | Foreign Portfolio Investors | 15,82,910 | - | 15,82,910 | 4.13 | 10,20,657 | - | 10,20,657 | 2.66 | (1.47) |
| (0) | Sub-Total B(1): | 3,369,089 | 9,041 | 3,378,130 | 8.82 | 4,185,549 | 9,041 | 4,194,590 | 10.94 | 2.12 |
| (2) | Non-Institutions | | | | | | | | | |
| (a) | Bodies Corporate | 10,12,075 | 18,454 | 10,30,529 | 2.69 | 9,12,850 | 8,270 | 9,21,120 | 2.40 | (0.29) |
| (b) | Individuals | | | | | | | | | |
| | (i) Individuals holding nominal share capital upto ₹ 1 lakh | 48,70,167 | 6,02,643 | 54,72,810 | 14.29 | 4,452,422 | 5,63,777 | 5,016,199 | 13.08 | (1.21) |
| | (ii) Individuals holding nominal share capital in excess of ₹ 1 lakh | 9,64,266 | - | 9,64,266 | 2.52 | 7,24,310 | - | 7,24,310 | 1.89 | (0.63) |



| Category | Category of Shareholders | No. of Shar | es at the be | ginning of the | year | No. of | Shares at t | he end of the | year | % Change during the year |
|----------|---|-------------|--------------|----------------|-------------------------|------------|-------------|---------------|-------------------------|--------------------------|
| Code | | Demat | Physical | Total | % of total shares | Demat | Physical | Total | % of total shares | |
| (c) | Others | | | | | | | | | |
| | Non Resident Indian | 1,82,945 | 67,135 | 2,50,080 | 0.65 | 1,86,004 | 64,833 | 2,50,837 | 0.65 | - |
| | Non Resident Indian Non Repatriable | 1,57,159 | - | 1,57,159 | 0.41 | 1,179,904 | - | 1,179,904 | 3.08 | 2.67 |
| | Overseas Corporate Bodies | - | 10,15,482 | 10,15,482 | 2.65 | - | - | - | 0.00 | (2.65) |
| | Unclaimed shares | 3,65,103 | - | 3,65,103 | 0.95 | 3,63,182 | - | 3,63,182 | 0.95 | - |
| | Trusts | 20,194 | - | 20,194 | 0.05 | 24,950 | - | 24,950 | 0.06 | 0.01 |
| | Foreign Nationals | 850 | - | 850 | 0.00 | 575 | - | 575 | 0.00 | 0.00 |
| | Qualified Institutional Buyer | - | 1 | - | 0.00 | 15,753 | - | 15,753 | 0.04 | 0.04 |
| | Sub-Total B(2): | 75,72,759 | 17,03,714 | 92,76,473 | 24.21 | 7,859,950 | 636,880 | 8,496,830 | 22.15 | (2.06) |
| | Total B=B(1) +B(2) : | 1,09,41,848 | 17,12,755 | 1,26,54,603 | 33.03 | 12,045,499 | 645,921 | 12,691,420 | 33.09 | 0.06 |
| | Total (A+B) : | 3,65,97,870 | 17,12,755 | 3,83,10,625 | 100.00 | 37,709,479 | 645,921 | 38,355,400 | 100.00 | 0.00 |
| (C) | Shares held by custodians, against which Depository Receipts have | | | | | | | | | 1 |
| (4) | been issued Promoter and | | | | | | | | | 1 |
| (1) | Promoter and Promoter Group | - | - | - | _ | _ | - | - | - | |
| (2) | Public | - | - | - | - | - | - | - | - | - |
| | OTAL (A+B+C) : | 3,65,97,870 | 17.12.755 | 3,83,10,625* | 100.00 | 37,709,479 | 645,921 | 38,355,400* | 100.00 | 0.00 |

^{*} Change in total paid-up share capital is on account of allotment of equity shares to employees upon exercising of their stock Options.

(ii) Shareholding of Promoters

| S.No. | Name of the Promoter | Shareholding at the beginning of the year | | | Share | % change in shareholding | | |
|-------|--|---|---|--|-----------------|---|-------------------------------------|--------------------|
| | | No of shares | % of total shares of the company | % of shares pledged to total shares | No of shares | % of total shares of the company | % of shares pledged to total shares | during the year |
| 1 | Bhoruka Finance Corporation of India Ltd (BFCIL)^ | 79,52,339 | 20.76 | - | 0 | 0 | - | (20.76) |
| 2 | Bhoruka International Pvt. Ltd (BIPL)^ | 52,94,102 | 13.82 | - | 0 | 0 | - | (13.82) |
| 3 | TCI India Ltd (TIL)^ | 20,22,782 | 5.28 | - | 0 | 0 | - | (5.28) |
| 4 | TCI Global Logistics Ltd (TGLL)^ | 11,53,455 | 3.01 | - | 0 | 0 | - | (3.01) |
| 5 | XPS Cargo Services Ltd (XCSL) ^ | 6,21,427 | 1.62 | - | 0 | 0 | - | (1.62) |

| S.No. | Name of the Promoter | | ling at the b | eginning | Share | holding at the | ne end | % change in shareholding during the | |
|-------|--|-----------------|---|-------------------------------------|-----------------|---|--|--------------------------------------|--|
| | | No of shares | % of total shares of the company | % of shares pledged to total shares | No of shares | % of total shares of the company | % of shares pledged to total shares | year | |
| 6 | Bhoruka Express Consolidated Ltd (BECL) ^ | 0 | 0.00 | - | 17,050,033 | 44.45 | 0 | 44.45 | |
| 7 | Dharmpal Agarwal- representing TCI Trading | 24,87,497 | 6.49 | - | 24,87,497 | 6.49 | - | - | |
| 8 | TCI Exim Pvt. Ltd | 156,572 | 0.41 | - | 156,572 | 0.41 | - | - | |
| 9 | Dharm Pal Agarwal- HUF | 1,019,878 | 2.66 | - | 1,019,878 | 2.66 | - | - | |
| 10 | Vineet Agarwal-HUF | 10,382 | 0.03 | - | 10,382 | 0.03 | - | - | |
| 11 | Mr. Dharmpal Agarwal | 4,19,314 | 1.10 | | 4,19,314 | 1.09 | - | (0.01)# | |
| 12 | Mr. Chander Agarwal | 9,17,131 | 2.39 | - | 9,17,131 | 2.39 | - | - | |
| 13 | Mr. Vineet Agarwal | 9,91,467 | 2.59 | - | 9,93,497 | 2.59 | - | Kindly refer table (iii) below | |
| 14 | Mrs. Priyanka Agarwal | 9,72,604 | 2.54 | - | 9,72,604 | 2.54 | - | - | |
| 15 | Mrs. Urmila Agarwal | 9,25,295 | 2.42 | - | 9,25,295 | 2.41 | - | (0.01)# | |
| 16 | Mrs. Chandrima Agarwal | 3,70,528 | 0.97 | - | 3,70,528 | 0.97 | - | - | |
| 17 | Master Vihaan Agarwal | 1,72,166 | 0.45 | - | 1,72,166 | 0.45 | - | - | |
| 18 | Master Nav Agarwal | 1,69,083 | 0.44 | - | 1,69,083 | 0.44 | - | - | |
| | Total | 2,56,56,022* | 66.97 | - | 25,663,980* | 66.91 | - | (0.06) | |

[^] The National Company Law Tribunal ("NCLT") at New Delhi has approved, u/s 230 to 232 and other applicable provisions of the Companies Act, 2013 and rules made thereunder, a composite scheme of arrangement (the Scheme) involving following promoters of the Company:

- 1. Bhoruka Finance Corporation of India Ltd (BFCIL)
- 2. Bhoruka International Pvt. Ltd (BIPL)
- 3. TCI Global Logistics Ltd (TGLL)
- 4. TCI India Ltd. (TIL)
- 5. XPS Cargo Services Ltd (XCSL)

The Scheme envisaged amalgamation of BIPL & TGLL and merger of investment Divisions of TIL & XCSL into BFCIL (hereinafter referred to as "Resultant BFCIL") and subsequent demerger and merger of 3PL Logistics Investment Division of Resultant BFCIL into Bhoruka Supply Chain Solutions Holding Ltd. ('BSCSHL'), Express Cargo Investment Division of BFCIL into Bhoruka Express Consolidated Ltd. ('BECL') and Real Estate investment Division of BFCIL into TDL Real Estate Holdings Ltd. ('TREL'), respectively.

The Scheme has been approved on June 12, 2019, effective from July 03, 2019. Pursuant to the said Scheme, Promoter's Group and their shareholding stands changed as provided above. As on March 31, 2020 (except BECL), these do not form part of Promoter's/Group, however, the same have been reflected above since the same was falling under Promoter's/Group at the beginning of the financial year i.e. April 01, 2019.

- # There was no change in shareholding, % decrease in shareholding is due to change in total paid-up share capital on account of allotment of equity shares to employees upon exercising of their stock Options.
- * Change in total paid-up share capital is on account of allotment of equity shares to employees upon exercising of their stock Options.



(iii) Change in Promoter's Shareholding

| S.No. | Name of the Promoter | Sharehold | ling at the | Cumulative Shareholding | | |
|-------|--|------------|---------------|-------------------------|---------------|--|
| | | beginning | of the year | during t | the year | |
| | | No. of | % of total | No. of | % of total | |
| | | Shares | shares of the | Shares | shares of the | |
| | | | company | | company | |
| 1 | Mr. Vineet Agarwal | | | | | |
| | Opening Balance April 1, 2019 | 9,91,467 | 2.585 | - | - | |
| | Bought during the year | 2030 | 0.005 | 9,93,497 | 2.59 | |
| | Sold during the year | - | - | - | - | |
| | Closing Balance March 31, 2020 | - | - | 9,93,497 | 2.59 | |
| 2 | Bhoruka Finance Corporation of India Ltd (BFCIL) ^ | | | | | |
| | Opening Balance April 1, 2019 | 79,52,339 | 20.76 | - | - | |
| | Bought during the year | - | - | - | - | |
| | Sold during the year | 79,52,339 | 20.76 | - | - | |
| | Closing Balance March 31, 2020 | - | - | - | - | |
| 3 | Bhoruka International Pvt. Ltd (BIPL) ^ | | | | | |
| | Opening Balance April 1, 2019 | 52,94,102 | 13.82 | - | - | |
| İ | Bought during the year | - | - | - | - | |
| | Sold during the year | 52,94,102 | 13.82 | - | - | |
| | Closing Balance March 31, 2020 | - | - | - | - | |
| 4 | TCI India Ltd (TIL) ^ | | | | | |
| | Opening Balance April 1, 2019 | 20,22,782 | 5.28 | - | - | |
| | Bought during the year | - | - | - | - | |
| | Sold during the year | 20,22,782 | 5.28 | - | - | |
| | Closing Balance March 31, 2020 | - | - | - | - | |
| 5 | TCI Global Logistics Ltd (TGLL) ^ | | | | | |
| | Opening Balance April 1, 2019 | 11,53,455 | 3.01 | - | - | |
| | Bought during the year | - | - | - | - | |
| | Sold during the year | 11,53,455 | 3.01 | - | - | |
| | Closing Balance March 31, 2020 | - | - | - | - | |
| 6 | XPS Cargo Services Ltd (XCSL) ^ | | | | | |
| | Opening Balance April 1, 2019 | 6,21,427 | 1.62 | - | - | |
| | Bought during the year | - | - | - | - | |
| | Sold during the year | 6,21,427 | 1.62 | - | - | |
| | Closing Balance March 31, 2020 | - | - | - | - | |
| 7 | Bhoruka Express Consolidated Ltd (BECL) ^ | | | | | |
| | Opening Balance April 1, 2019 | - | - | - | - | |
| | Bought during the year | 17,050,033 | 44.45 | 17,050,033 | 44.45 | |
| | Sold during the year | - | - | - | - | |
| | Closing Balance March 31, 2020 | - | - | 17,050,033 | 44.45 | |

- ^ The National Company Law Tribunal ("NCLT") at New Delhi has approved, u/s 230 to 232 and other applicable provisions of the Companies Act, 2013 and rules made thereunder, a composite scheme of arrangement (the Scheme) involving following promoters of the Company:
- 1. Bhoruka Finance Corporation of India Ltd (BFCIL)
- 2. Bhoruka International Pvt. Ltd (BIPL)
- 3. TCI Global Logistics Ltd (TGLL)
- 4. TCI India Ltd. (TIL)
- 5. XPS Cargo Services Ltd (XCSL)

The Scheme envisaged amalgamation of BIPL & TGLL and merger of investment Divisions of TIL & XCSL into BFCIL (hereinafter referred to as "Resultant BFCIL") and subsequent demerger and merger of 3PL Logistics Investment Division of Resultant BFCIL into Bhoruka Supply Chain Solutions Holding Ltd. ('BSCSHL'), Express Cargo Investment Division of BFCIL into Bhoruka Express Consolidated Ltd. ('BECL') and Real Estate investment Division of BFCIL into TDL Real Estate Holdings Ltd. ('TREL'), respectively.

The Scheme has been approved on June 12, 2019, effective from July 03, 2019. Pursuant to the said Scheme, Promoter's Group and their shareholding stands changed as provided above. As on March 31, 2020 (except BECL), these do not form part of Promoter's/Group, however, the same have been reflected above since the same was falling under Promoter's/Group at the beginning of the financial year i.e. April 01, 2019.

Note: Except above, there have been no changes in Promoter's shareholding during the year, apart from change in total paid-up share capital on account of allotment of equity shares to employees upon exercising of their stock Options.

(iv) Shareholding Pattern of top ten shareholders (other than Directors, Promoters & Holders of GDRs/ ADRs)

| S.No. | Name of the Shareholder | | Iding at the | Cumulative Shareholding | | |
|-------|---|-----------|---------------|-------------------------|---------------|--|
| | | | of the year | during th | | |
| | | No. of | % of total | No. of | % of total | |
| | | Shares | shares of the | Shares | shares of the | |
| | | | company | | company | |
| 1 | Mrs. Sushma Chamaria | | | | | |
| | Opening Balance April 1, 2019 | 0 | 0.00 | - | - | |
| | Bought during the year | 10,15,482 | 2.65 | 10,15,482 | 2.65 | |
| | Sold during the year | - | - | - | - | |
| | Closing Balance March 31, 2020 | - | - | 10,15,482 | 2.65 | |
| 2 | Canara Robeco Mutual Fund A/C Canara Robeco | | | | | |
| | Emergi | | | | | |
| | Opening Balance April 1, 2019 | 6,72,483 | 1.75 | _ | - | |
| | Bought during the year | 2,99,929 | 0.78 | 9,72,412 | 2.54 | |
| | Sold during the year | 27,000 | 0.07 | 9,45,412 | 2.46 | |
| | Closing Balance March 31, 2020 | - | - | 9,45,412 | 2.46 | |
| 3 | Motilal Oswal Focused Multicap Opportunities Fund | | | | | |
| | Opening Balance April 1, 2019 | 5,80,819 | 1.51 | - | - | |
| | Bought during the year | 5,80,819 | 1.51 | 11,61,638 | 3.03 | |
| | Sold during the year | 5,80,819 | 1.51 | 5,80,819 | 1.51 | |
| | Closing Balance March 31, 2020 | - | - | 5,80,819 | 1.51 | |
| 4 | Sangeeta Nirmal Bang | | | | | |
| | Opening Balance April 1, 2019 | 4,33,960 | 1.13 | - | - | |
| | Bought during the year | - | - | - | - | |
| | Sold during the year | - | - | - | - | |
| | Closing Balance March 31, 2020 | - | - | 4,33,960 | 1.13 | |
| 5 | Alquity Sicav - Alquity Indian Subcontinent Fund | | | | | |
| | Opening Balance April 1, 2019 | 2,80,322 | 0.73 | - | - | |
| | Bought during the year | 1,57,536 | 0.41 | 4,37,858 | 1.14 | |
| | Sold during the year | 2,93,707 | 0.77 | 1,44,151 | 0.38 | |
| | Closing Balance March 31, 2020 | - | - | 1,44,151 | 0.38 | |
| 6 | Principal Trustee Co. Pvt. Ltd Principal Mutual | | | | | |
| | Opening Balance April 1, 2019 | 2,79,827 | 0.73 | - | - | |
| | Bought during the year | 2,48,114 | 0.65 | 5,27,941 | 1.38 | |
| | Sold during the year | - | - | - | - | |
| | Closing Balance March 31, 2020 | _ | - | 5,27,941 | 1.38 | |
| 7 | Padmavati Properties & Trust Pvt. Ltd | | | -, ,- | | |
| | Opening Balance April 1, 2019 | 2,37,939 | 0.62 | - | - | |
| | Bought during the year | - | _ | _ | _ | |
| | Sold during the year | 11,000 | 0.03 | 2,26,939 | 0.59 | |
| | Closing Balance March 31, 2020 | - | - | 2,26,939 | 1 | |
| 8 | Grandeur Peak International Opportunities Fund | | | , -, | | |
| | Opening Balance April 1, 2019 | 2,29,500 | 0.60 | _ | _ | |
| | Bought during the year | - | - | _ | _ | |
| | Sold during the year | 94,836 | 0.25 | 1,34,664 | 0.35 | |
| | Closing Balance March 31, 2020 | | - | 1,34,664 | 0.35 | |
| 9 | Union Long Term Equity Fund | | | .,, | | |
| | Opening Balance April 1, 2019 | 32,435 | 0.08 | _ | _ | |
| | Bought during the year | 1,86,040 | 0.49 | 2,18,475 | 0.57 | |
| | Sold during the year | 23,765 | 0.06 | 1,94,710 | | |
| | Closing Balance March 31, 2020 | 20,700 | | 1,94,710 | 0.51 | |
| 10 | Edelweiss Trusteeship Co Ltd- Edelweiss MF AC-E | | | 1,0-1,1 10 | 0.01 | |
| | Opening Balance April 1, 2019 | 39,689 | 0.10 | | _ | |
| | Bought during the year | 1,39,337 | 0.10 | 1,79,026 | 0.47 | |
| | Sold during the year | 1,00,001 | 0.30 | 1,19,020 | 0.47 | |
| | Closing Balance March 31, 2020 | - | - | 1,79,026 | 0.47 | |
| | Olosing Dalance Iviator or, 2020 | | - | 1,79,020 | 0.47 | |



(v) Shareholding of Directors and Key Managerial Personnel (KMPs)

| S. No. | Name of the Director/KMP | Shareho | olding at the | Cumulative Shareholding | | |
|--------|---------------------------------|----------|---------------|-------------------------|---------------|--|
| | | beginnin | g of the year | durin | g the year | |
| | | No. of | % of total | No. of | % of total | |
| | | Shares | shares of the | Shares | shares of the | |
| | | | company | | company | |
| 1 | Mr. D.P Agarwal-Director | | | | | |
| | Opening Balance April 1, 2019 | 4,19,314 | 1.09 | - | - | |
| | Bought during the year | - | - | - | - | |
| | Sold during the year | - | - | - | - | |
| | Closing Balance March 31, 2020 | - | - | 4,19,314 | 1.09 | |
| 2 | Mr. Chander Agarwal-Director | | | | | |
| | Opening Balance April 1, 2019 | 9,17,131 | 2.39 | - | - | |
| | Bought during the year | - | - | - | - | |
| | Sold during the year | - | - | - | - | |
| | Closing Balance March 31, 2020 | - | - | 9,17,131 | 2.39 | |
| 3 | Mr. Vineet Agarwal-Director | | | | | |
| | Opening Balance April 1, 2019 | 9,91,467 | 2.585 | - | - | |
| | Bought during the year | 2030 | 0.005 | 9,93,497 | 2.59 | |
| | Sold during the year | - | - | - | - | |
| | Closing Balance March 31, 2020 | - | - | 9,93,497 | 2.59 | |
| 4 | Mr. Phool Chand Sharma-Director | | | | | |
| | Opening Balance April 1, 2019 | 52,250 | 0.14 | - | - | |
| | Bought during the year* | 24,000 | 0.06 | 76,250 | 0.20 | |
| | Sold during the year | 41,779 | 0.11 | 34,471 | 0.09 | |
| | Closing Balance March 31, 2020 | - | - | 34,471 | 0.09 | |
| 5 | Mr. Mukti Lal-CFO | | | | | |
| | Opening Balance April 1, 2019 | 6,300 | 0.02 | - | - | |
| | Bought during the year* | 3,750 | 0.01 | 10,050 | 0.03 | |
| | Sold during the year | 1,500 | 0.01 | 8,550 | 0.02 | |
| | Closing Balance March 31, 2020 | - | - | 8,550 | 0.02 | |

^{*}Equity Shares allotted in terms of 'ESOP-2016'.

Note: No other Director or KMP held any share of the Company, during the financial year 2019-20.

V- INDEBTEDNESS

(₹ in Lakhs)

| Indebtedness of the Company including interest outstanding/accrued but not due for payment | | | | | | | | |
|--|----------------------------------|--------------------|----------|-----------------------|--|--|--|--|
| Particulars | Secured Loans excluding deposits | Unsecured Loans | Deposits | Total Indebtedness | | | | |
| Indebtness at the beginning of the financial year | | | | | | | | |
| i) Principal Amount | 983.47 | - | - | 983.47 | | | | |
| ii) Interest due but not paid | - | - | - | 0 | | | | |
| iii) Interest accrued but not due | 1.99 | - | - | 1.99 | | | | |
| Total (i+ii+iii) | 985.46 | - | - | 985.46 | | | | |
| Change in Indebtedness during the financial year | | | | | | | | |
| Additions | 90.68 | - | - | 90.68 | | | | |
| Reduction | 687.55 | - | - | 687.55 | | | | |
| Net Change | (596.87) | - | - | (596.87) | | | | |
| Indebtedness at the end of the financial year | | | | | | | | |
| i) Principal Amount | 388.59 | - | - | 388.59 | | | | |
| ii) Interest due but not paid | - | - | - | 0 | | | | |
| iii) Interest accrued but not due | 1.70 | - | - | 1.70 | | | | |
| Total (i+ii+iii) | 390.29 | - | - | 390.29 | | | | |

VI- REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

A. Remuneration to Managing Director, Whole Time Director and/ or Manager

(₹ in Lakhs)

| Particulars of Remuneration | Mr. Chander Agarwal (Managing Director) | Mr. Phool Chand Sharma (Whole Time Director) *Non-Executive Director | Total Amount | | |
|---|---|--|-----------------|--|--|
| Gross salary | | | | | |
| (a) Salary as per provisions contained in Section 17(1) of the Income Tax Act, 1961 | 418.02 | 101.97 | 519.99 | | |
| (b) Value of perquisites u/s 17(2) of the Income Tax Act, 1961 | 8.23 | 0.44 | 8.67 | | |
| (c) Profits in lieu of salary under Section 17(3) of the Income Tax Act, 1961 | - | - | - | | |
| Stock Option | - | 90.91 | 90.91 | | |
| Sweat Equity | - | - | - | | |
| Commission | 300.00 | - | 300.00 | | |
| Others including Gratuity and Employer contribution to Provident Fund | 44.38 | 8.57 | 52.95 | | |
| Total | 770.63 | 201.89 | 972.52 | | |
| Ceiling as per the Companies Act, 2013** | 10% of net profits of the Company up to November 04, 2019, going forward, 5% of net profits of the Company (up to March 31, 2020) | | | | |

^{*}Mr. Phool Chand Sharma was re-designated as Non-Executive Director (NED), with effect from closing business hours of November 04, 2019, accordingly his remuneration is reported in proportion of his tenure as Whole Time Director. Further, sitting fee/commission paid to him in the capacity of NED is shown under Table-B, as provided below.

The shareholders in their 9th Annual General Meeting, passed a special resolution to pay remuneration to Mr. Chander Agarwal, Managing Director in excess of 5% of the net profits of the Company, subject to the overall limits for all managerial person specified in Section 197 of the Companies Act, 2013. The Remuneration to the above managerial personnel has been paid in compliance with the special resolution and the provisions of the Companies Act, 2013 read with the Listing Regulations.

B. Remuneration to Non-Executive Directors

(₹ in Lakhs)

| S. | Particulars of | Category of Directorship | | | | | | | |
|-------|-------------------|--------------------------|------------|-----------|------------------------------------|-----------|----------|---------|--------|
| No. | Remuneration | Non-Executive Director | | | Non-Executive Independent Director | | | | Total |
| | | Mr. D.P | Mr. Vineet | Mr. Phool | Mr. Murali | Mr. Ashok | Mr. | Mrs. | Amount |
| | | Agarwal* | Agarwal* | Chand | Krishna | Kumar | Prashant | Taruna | |
| | | | | Sharma | Chevuturi | Ladha | Jain* | Singhi* | |
| | | | | | | | | | |
| (a) | Fee for attending | - | - | 1.35 | 4.15 | 4.15 | - | - | 9.65 |
| | Board/Committee | | | | | | | | |
| | meetings | | | | | | | | |
| (b) | Commissions | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 35.00 |
| | | 5.00 | 5.00 | 0.05 | | | 0.00 | | |
| Total | | 5.00 | 5.00 | 6.35 | 9.15 | 9.15 | 5.00 | 5.00 | 44.65 |

The shareholders in their 8th Annual General Meeting, passed an ordinary resolution and fixed a ceiling on the commission payable to Non-Executive Directors up to 0.5% of the net profits of the Company, computed in accordance with Section 198 of the Companies Act 2013, accordingly remuneration/commission has been paid in compliance with the ordinary resolution and the provisions of the Companies Act, 2013 and the Listing Regulations.

^{**} As explained above, Mr. Phool Chand Sharma, Whole Time Director, was re-designated as NED, ceiling has been calculated at a rate of 10 % of net profits of the Company, however consequent to change in designation, there was only Managing Director in the Company, accordingly ceiling has been calculated at a rate of 5 %, thereafter and up to the closing of financial year i.e. March 31, 2020, in accordance with provisions of Section 197 and 198 of the Companies Act, 2013.

^{*} Mr. D.P Agarwal, Mr. Vineet Agarwal, Mr. Prashant Jain and Mrs. Taruna Singhi have waived their right to receive sitting fee(s).



C. Remuneration of Key Managerial Personnel/Other than MD/Manager/WTD

(₹ in Lakhs)

| Particulars of Remuneration | Mr. Mukti Lal (Chief Financial | *Mr. Vinay Gujral (Company | *Ms. Priyanka (Company | Total Amount |
|--|-----------------------------------|-------------------------------|---------------------------|-----------------|
| | Officer) | Secretary) | Secretary) | |
| Gross salary | | | | |
| (a) Salary as per provisions contained in Section 17(1) of | 45.03 | 9.79 | 0.39 | 55.21 |
| the Income Tax Act, 1961 | | | | |
| (b) Value of perquisites u/s 17(2) of the Income Tax Act, | 0.70 | 0.16 | 0.01 | 0.87 |
| 1961 | | | | |
| (c) Profits in lieu of salary under Section 17(3) of the | - | - | - | - |
| Income Tax Act, 1961 | | | | |
| Stock Option | 14.09 | - | - | 14.09 |
| Sweat Equity | - | - | - | - |
| Commission as % of profit | - | - | - | - |
| Others including Gratuity and Employer contribution to | 3.33 | 0.56 | 0.03 | 3.92 |
| Provident Fund | | | | |
| Total | 63.15 | 10.51 | 0.43 | 74.09 |

^{*} Mr. Vinay Gujral has resigned w.e.f closing business hours of December 21, 2019 and Ms. Priyanka has appointed, w.e.f March 13, 2020. Accordingly remuneration has been apportioned/reported as per their respective tenure for the financial year 2019-20.

VII-PENALTIES / PUNISHMENT / COMPOUNDING OF OFFENCES

No penalties/punishment/compounding of offences were levied under the Companies Act, 2013, during the financial year 2019-20.

ANNEXURE-H

PARTICULARS OF EMPLOYEES

Statement under Section 197(12) of the Companies Act, 2013 read with the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014:

I. Remuneration details of Directors and Key Managerial Personnel (KMPs)

| Name of the Director/KMP | Designation | % increase in | Ratio of remuneration of | |
|------------------------------|------------------------------------|-------------------|---------------------------|--|
| | | remuneration over | Directors with median | |
| | | last year | remuneration of employees | |
| a) Executive Directors | | | | |
| Mr. Chander Agarwal | Managing Director | 17.56 | 448.05 | |
| b) Non-Executive Directors | | | | |
| Mr. Phool Chand Sharma | Non-Executive Director a | 2.47 | 120.28 | |
| Mr. D.P Agarwal | Non-Executive Director | - | 2.90 | |
| Mr. Vineet Agarwal | Non-Executive Director | - | 2.90 | |
| Mr. Murali Krishna Chevuturi | Non-Executive Independent Director | - | 2.90 | |
| Mr. Ashok Kumar Ladha | Non-Executive Independent Director | - | 2.90 | |
| Mr. Prashant Jain | Non-Executive Independent Director | - | 2.90 | |
| Mrs. Taruna Singhi | Non-Executive Independent Director | - | 2.90 | |
| c) Key Managerial Personnel | (other than Directors) | | | |
| Mr. Mukti Lal | Chief Financial Officer | 39.37 | N.A | |
| Mr. Vinay Gujral | Company Secretary b) | - | N.A | |
| Ms. Priyanka | | | | |

- a) Mr. Phool Chand Sharma, Whole Time Director, was re-designated as Non-Executive Director (NED), with effect from closing business hours of November 04, 2019, accordingly 'percentage increase in remuneration' and 'ratio of remuneration with median remuneration of employees' have been calculated in proportion of his tenure as Whole Time Director up to November 04, 2019 and thereafter, as Non-Executive Director.
- b) Mr. Vinay Gujral has resigned w.e.f closing business hours of December 21, 2019, consequently, the Board of Directors at their meeting held on March 13, 2020, appointed Ms. Priyanka as the Company Secretary. Since the remuneration is only for part of the year, percentage increase in remuneration is not comparable and hence, not stated.
- c) Commission to the Managing Director: The Nomination & Remuneration Committee evaluates the performance of the Managing Director at the end of each financial year taking into account the comments of the Independent Directors and subsequently approves it. The Managing Director is paid commission well within the overall limit fixed by the shareholders of the Company.
- d) Commission to the Non-Executive Directors: The Nomination & Remuneration Committee recommends the commission payable to the Non-Executive Directors after considering their attendance and participation in meetings of Board and Committees, contribution to the development of long term strategy and risk management, updating in areas such as corporate governance framework and the industry and market scenario, exercise of duty with due and reasonable care, skill and diligence etc. It is well within the overall limit fixed by the shareholders of the Company.
- II. Total employees on the payroll of the Company: 2905
- III. Percentage increase in the median remuneration of employees during the financial year 2019-20: 15.49%
- IV. Remuneration of managerial personnel vis a vis other employees: During the year, average percentile increase in the salary of employees other than management personnel was 15.69% as against 17.56% average percentile increase in the salary of managerial remuneration. Since, remuneration of Mr. Phool Chand Sharma is only for part of the year and not comparable, hence, not considered in calculation of average percentile increase in management personnel. The average increase is an outcome of the Company's market competitiveness, salary benchmark across the industry, inflation and talent retention etc.
- V. Pursuant to Rule 5(1) (xii) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, it is hereby affirmed that the remuneration paid is as per the Remuneration Policy of the Company.
- VI. The list of top ten (10) employees in terms of remuneration drawn is provided herein below:



| Name | Designation | Remuneration (₹ In Lakhs) | Qualification/ Experience | Date of commencement | Age (In years) | Last employment | No. of Equity |
|----------------------------|---------------------------------------|------------------------------|------------------------------|----------------------|-------------------|--|------------------|
| | | (CIII Lakiis) | (In years) | of employment | (iii years) | employment | Shares |
| Mr. Chander Agarwal | Managing Director | 770.63 | B.Sc/18 yrs. | 18.08.2016 | 41 | Joint Managing Director- Transport Corporation of India Ltd. | 9,17,131 |
| Mr. Phool Chand Sharma | Non-Executive Director* | 206.89 | B.Com/36 yrs. | 01.04.2016 | 59 | CEO^ | 34,471 |
| Mr. Mukti Lal | VP & Chief Financial Officer | 63.15 | CA/ 16 yrs. | 01.04.2016 | 42 | CFO^ | 8,550 |
| Mr. S. Narayana Das | HOD-OPS & ECOM | 43.27 | S.SC/41 yrs. | 01.04.2016 | 60 | Regional Manager^ | 2,550 |
| Mr. Manish Jain | National Head-Sales & Marketing | 36.70 | B.Sc/24 yrs. | 01.04.2016 | 43 | National Head-Sales & Marketing^ | 0 |
| Mr. L. Murali Krishna | Regional Head | 34.57 | H.SC/36 yrs. | 01.04.2016 | 56 | Regional Manager^ | 3,150 |
| Mr. Noratmal Sarva | Regional Head | 32.51 | HSC/34 yrs. | 01.04.2016 | 54 | Regional Manager^ | 550 |
| Mr. Pabitra Mohan Panda | Chief Operating Officer | 25.12 | M.B.A/21 yrs. | 01.04.2016 | 46 | Regional Manager^ | 2,550 |
| Mr. Rambali Singh Yadav | Regional Head | 24.97 | HSC/36 yrs. | 01.04.2016 | 56 | Regional Manager ^ | 0 |
| Mr. Vikas Sharma | AVP- Information Technology | 22.75 | MCA/ 18 yrs. | 01.04.2016 | 43 | IT Head ^ | 1,475 |

^{*} Mr. Phool Chand Sharma, Whole Time Director, was re-designated as Non-Executive Director (NED), with effect from closing business hours of November 04, 2019, accordingly remuneration has been reported in proportion of his tenure as Whole Time Director up to November 04, 2019 and thereafter as Non-Executive Director.

Note: None of the employee is covered under Rule 5(2) (i), (ii) and (iii) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.

[^] Erstwhile TCI-XPS, a division of Transport Corporation of India Limited.